

Risk management with Frontier

Farming is unpredictable. Weather, geopolitical events, global markets, input costs and policy changes can all disrupt business stability – but the risks can be managed. We help you protect farm margins, navigate volatility and build long-term resilience through smart buying and marketing strategies, tailored finance solutions and data-driven decision-making.

Flexi-N

Climate change, global markets and supply chain issues make fertiliser prices unpredictable from year to year. Flexi-N is our nitrogen risk management tool that protects buyers from market volatility by locking-in a market-average price for nitrogen fertiliser between May to March.

This season has been dominated by tariffs and the emerging impact of CBAM. Although CBAM won't directly affect the UK market until late 2026—and doesn't formally begin until January 2027—it is already influencing pricing and supply chains across Europe and the UK.

Thanks to our scale and buying power, we can continue purchasing nitrogen throughout the season, regardless of market swings, and pass the resulting cost efficiencies directly back to you.

How it works

When you join the scheme, you can choose from one of three payment and delivery options and then lock away your tonnage now to pay later, securing a market-average nitrogen price today that protects your business from unexpected price hikes later in the season.

If you have a target value in mind, your Frontier representative can track the markets for you and keep you advised of whether your price is likely to be realised.

Customer savings

The average Nitram price in 2024/25 was

£362.14/t

Our Autumn/Spring Flexi-N Nitram deal came in at

£357/t

with our Summer/Autumn deal at

£337/t

The average price for Nitram during the season so far is

£399.05/t

with today's price at

£395/t

In 2025, Flexi-N saved growers 7% against the market average on the summer/autumn deal. This year, our summer/autumn Flexi-N deal has saved growers even more, beating the market average by 10%.

Our 2025/26 Summer/Autumn Flexi-N Nitram deal came in at

£358.50/t

paid January 2026.

Talk to us about our Spring Flexi-N deal to increase your chance of Nitram savings.

Flexi-N Benefits

- Your nitrogen supply is guaranteed through our supply chain relationships, so you don't need to worry about finding product when you need it
- We automatically secure the best prices on your product, so you don't have to spend time monitoring the markets
- Our Flexi-N offer consistently delivers results that save growers money against the nitrogen market average
- Product delivery is reliable, timely and convenient as we operate our own logistics network and haulage fleet co-ordinated for our customers' needs.

Available products

We offer a range of market-leading products as part of our Flexi N scheme, including:

- CF Nitram
- Yara Amidas
- Yara Axan
- Yara Sulphan

Payment and delivery options

Programme	Delivery Period	Payment
(1) Summer	June - December	20th January 2027
(2) Spring	January - March	20th April 2027
(3) Season	June - March	20th April 2027

*Committed tonnage can either be placed into one of the three options above or booked at the market price at the start of reset.
Minimum commitment - 28.2 tonnes (1 full load & multiples of full loads)*

How to join

To join the Flexi N scheme, simply express your interest to your Frontier representative and confirm your preferred payment and delivery option.

We'll confirm your price and tonnage, and ensure your risk is managed.

Frontier

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