



Q4 Disposable Glove Market Update

October 2025



The Right Glove for The Job™

EXECUTIVE SUMMARY

The U.S. disposable glove market is navigating a complex landscape shaped by aggressive tariff policies, volatile domestic logistics costs, resilient demand, and a shifting economic backdrop. Despite rising prices and other economic headwinds, the market remains fundamentally strong, driven by consistent demand and growth across glove use cases and applications. In this dynamic market environment, AMMEX continues to support clients with 98%+ fill rates, quality, compliance, and service.

OVERVIEW OF 2025 TARIFF POLICY

By the end of Q3 2025, the U.S. government implemented sweeping tariffs on disposable gloves, particularly targeting imports from China. As a result, all countries that produce disposable gloves face tariffs ranging from 19% to 80%, with tariffs on Chinese gloves set to increase by an additional 50% on January 1, 2026.

MANUFACTURING CAPACITY

Malaysia and Thailand continue to dominate global glove production, accounting for up to 70% of global supply. Factories in several other countries, notably Vietnam and Indonesia, have also invested in scaling glove production. Global disposable glove production in 2025 is at an all-time high, with over 350 billion gloves.

Domestic glove production remains limited, and U.S.-made gloves still represent a small fraction of the total market supply, with limited prospects for growth despite growing tariffs on foreign-made disposable gloves.

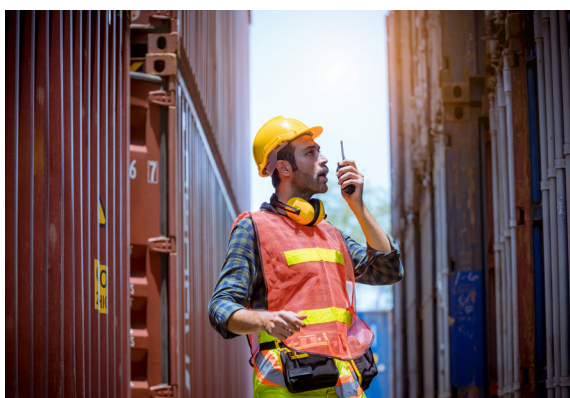


Challenges for domestic manufacturers are not new and include high input costs due to imported raw materials, limited scalability compared to Southeast Asian factories, regulatory hurdles, and slower ramp-up timelines.

LOGISTICS & SHIPPING COSTS

Shipping lanes from Southeast Asia to the U.S. West Coast continue to face congestion. Average transit times have been relatively high. Peak season surcharges have made a fleeting appearance, but the overall logistical landscape continues to be dynamic due to several factors, such as geopolitical tensions, occurrences of container shortages, and uneven global trade recovery.

The U.S. freight costs are also increasing due to labor shortages in trucking, increased demand for expedited delivery, and higher insurance and compliance costs.



DEMAND TRENDS AND Q4 2025 OUTLOOK

As we move into Q4, the disposable glove market will continue to face upward pricing pressure from tariffs as well as increased domestic logistics and operational costs.

Despite these challenges, the disposable glove market in North America remains resilient. Demand across all applications, from the medical facilities and industrial sectors to personal care and hygiene, continues to be strong.

Strategic sourcing, operational efficiency, and proactive planning will be key to navigating the months ahead.

STRATEGIC RECOMMENDATIONS AND HOW AMMEX CAN HELP YOU IN Q4

For all types of disposable glove buyers, it continues to be important to prioritize glove suppliers who have redundant operations and can deliver regardless of market or operational changes. Clear communication goes a long way in helping avoid being surprised by the market.



After 37-plus years in the disposable glove business, AMMEX offers a range of unique capabilities as a supplier of disposable gloves.

- **98%-plus fill rates:** Our relentless focus on gloves enables us to provide the highest disposable glove fill rates. We make sure you never run out of gloves.
- **Focus on quality:** Our specially trained on-location team inspects 100% of all shipments before they leave the factory. We work to prevent quality issues before they happen.
- **Proactive compliance:** Our operation combines ethical sourcing policies, documented compliance processes, and third-party audits. We help customers avoid unexpected challenges.
- **Outstanding expertise and service:** We set clear expectations and provide valuable insights to our customers.

We look forward to helping you buy the right disposable gloves.

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