BLUE OPS

ISSUE NO. 23

HVAC CONTRACTOR · EXECUTIVE INTELLIGENCE

The market is still good. The easy margin is gone.

WEEKLY BRIEF · WEEK OF AUG 10 2026 · FOR OWNERS, PRESIDENTS & SENIOR OPERATORS

WHAT CHANGED THIS WEEK

Three things landed at once. First, a broad round of **August HVACR price increases** — from low single digits to as much as 25% across equipment, parts, controls, valves, and accessories — hit cost files. Second, the demand picture split further apart: Lennox reported residential HVAC sales still down 7% in Q2, while Trane confirmed strong commercial orders and a record backlog carrying into 2027, and Carrier sees residential moving back toward replacement mode. Third, A2L quietly expanded beyond residential into supermarket and food-retail refrigeration — turning field readiness into a market-access issue.

What it means: the business is shifting from "ride the heat" to "run for margin." The contractors who win this stretch are the ones repricing old quotes this week, protecting technician capacity, and converting the right service calls into replacements — not the ones chasing every ring of the phone.

ACHR PRICE LIST (AUG 5) → | TRANE/ACHR (AUG 4) → | LENNOX/ACHR (AUG 3) →

01 CEO READOUT

STANCE

Run the business for gross margin, technician productivity, and replacement conversion — not raw call volume. Favor the parts of your book with maintenance-plan density, service-to-replacement discipline, A2L readiness, and a real commercial or light-commercial mix. Treat residential recovery as uneven and affordability-constrained.

WHAT CHANGED

Demand is bifurcating. Commercial HVAC, high-performance buildings, and light commercial remain stronger, while residential replacement is stabilizing but still constrained by price sensitivity. Trane's record backlog and Carrier's improving light-commercial read confirm where the healthier demand sits; Lennox's 7% residential decline is the caution flag. Meanwhile August price increases are broad and material — stale quotes are now direct margin leaks.

ACTION

Reprice every open proposal older than 14 days and reconfirm equipment and parts cost before you schedule any install. Shorten quote windows, refresh flat-rate books, and enforce a margin review on old quotes. Then point sales management at the higher-quality pockets: no-cool and maintenance-plan replacement, and commercial retrofit, controls, IAQ, and preventive maintenance.

02 SIGNAL BOARD

TAKEAWAY Price-increase execution is the margin play this week — everything else is secondary.

Six indicators, one action each. The arrow shows the week-over-week direction.

Demand

◆ MIXED / STABILIZING

Carrier sees residential and light commercial improving toward replacement mode, while Lennox reported residential HVAC sales still down 7% in Q2. Trane's commercial HVAC orders remain strong.

DO THIS → PUSH REPLACEMENT CONVERSION FROM SERVICE CALLS, BUT PRIORITIZE COMMERCIAL RETROFIT, MAINTENANCE, AND LIGHT-COMMERCIAL WORK

Pricing

▲ AUGUST INCREASES LIVE

ACHR News reported August HVACR price increases from single digits up to 25% across equipment, parts, controls, valves, and accessories — the broadest round in months.

DO THIS → SHORTEN QUOTE WINDOWS, REPRICE OPEN PROPOSALS, UPDATE FLAT-RATE BOOKS, AND ENFORCE MARGIN REVIEW ON ALL OLD QUOTES

Inputs / freight

▲ COST PRESSURE ACTIVE

Tariff-driven equipment and component cost risk remains active. Copper- and component-heavy jobs carry the most exposure; exact commodity data was source-limited this week.

DO THIS → PROTECT COPPER/COMPONENT-HEAVY JOBS; DON'T LET COMFORT ADVISORS QUOTE OFF STALE EQUIPMENT COST ASSUMPTIONS

Labor / capacity

▲ TIGHT / PRODUCTIVITY-LED

Peak-season heat alerts and summer demand raise dispatch stress. First-time fix rate, callbacks, and technician productivity matter more right now than raw headcount.

DO THIS → PRIORITIZE HIGH-INTENT CALLS, MAINTENANCE-PLAN CUSTOMERS, AND AGING-SYSTEM OPPORTUNITIES; STOP WASTING CAPACITY ON LOW-MARGIN WORK

Regulation / product

▲ A2L EXPANDING

A2L adoption is spreading into refrigeration and food retail. Contractors need safe handling, recovery, documentation, and customer-communication discipline — this is an operating issue now, not a future one.

DO THIS → AUDIT TECHNICIAN TRAINING, TRUCK STOCK, RECOVERY EQUIPMENT, CYLINDERS, WARRANTY PROCESS, AND A2L CUSTOMER SCRIPTS

Public markets / M&A

◆ QUALITY-FOCUSED

Channel commentary shows commercial strength and residential caution; investors are focused on margin durability and operating execution. Watsco (WSO) traded around $327 intraday on Aug 10.

DO THIS → WHETHER OR NOT YOU'RE SELLING, RUN YOUR BUSINESS LIKE A BUYER WOULD PRICE IT — CLEAN MARGIN BY JOB TYPE, LOW CALLBACKS, FINANCING IN THE PROCESS

03 THESIS OF THE WEEK

The market is still good — but it's rewarding better operators.

The HVAC contractor thesis remains attractive, but the advantage has shifted away from simple exposure to heat or replacement demand and toward operational quality. Strong operators convert service demand into replacement sales, protect gross margin through price discipline, use financing to overcome affordability pressure, and capture commercial and light-commercial work where demand is healthier.

Weak operators will still see call volume — and lose margin anyway, through stale quotes, callbacks, slow change orders, undertrained A2L execution, and poor technician utilization. This week made that concrete: broad August price increases mean any contractor quoting off June or July numbers is leaking margin on every proposal that goes out the door.

The headline isn't demand. It's whether you can turn demand into **repeatable gross margin**.

04 OPERATOR'S AGENDA — 5 MOVES THIS WEEK

Ranked by how fast they affect profit. Each shows who owns it and how often to review.

DO THESE THREE IN THE NEXT 72 HOURS

P1 **Reprice every open quote older than 14 days.** Confirm current equipment and parts cost before any install is scheduled, tighten quote-expiration enforcement, and check whether comfort advisors are selling off current cost assumptions or outdated ones. August increases ran from single digits to 25% — old quotes are the fastest margin leak you have.

OWNER: SALES OPS + PRICING · REVIEW: COMPLETE WITHIN 72 HOURS · IMPACT: HIGHEST — IMMEDIATE MARGIN

P2 **Segment service calls by replacement potential.** Prioritize no-cool calls, maintenance-plan members, older systems, repeat repairs, and financing-qualified homeowners. Coach service techs on a stronger handoff to comfort advisors so high-probability replacements don't walk out the door as a $89 repair.

OWNER: SERVICE + SALES MANAGERS · REVIEW: DAILY THIS WEEK · IMPACT: HIGH — PROTECTS CONVERSION AND CAPACITY

P3 **Make financing standard, and early.** Present monthly-payment options in the first replacement conversation, not after sticker shock. Frame it around payment, reliability, repair-risk reduction, and comfort. In a payment-sensitive residential market, late financing is a self-inflicted close-rate problem.

OWNER: SALES LEADERSHIP · REVIEW: THIS WEEK · IMPACT: HIGH — PROTECTS RESIDENTIAL CLOSE RATE

ALSO THIS WEEK / THIS MONTH

04 **Run an A2L readiness audit.** Technician training and certification, recovery equipment, cylinder availability, leak detection and safety tools, warranty workflows, and customer-facing explanation scripts. Add a manager signoff on A2L-sensitive work before it becomes a callback, warranty, or compliance problem.

OWNER: OPS + SERVICE MANAGERS · REVIEW: THIS WEEK, THEN MONTHLY

05 **Tighten commercial execution.** Review change-order procedures, speed up billing and AR follow-up, and protect margin *after* award, not just before. Make sure PM, controls, IAQ, and retrofit opportunities are being actively sold — commercial and light commercial are the stronger demand pocket right now.

OWNER: COMMERCIAL OPS + FINANCE · REVIEW: WEEKLY THROUGH LATE-SUMMER VOLUME

05 MARKET SNAPSHOT — WHAT'S MOVING

TAKEAWAY Residential yellow, commercial green, pricing red, A2L amber. Play to the green, protect against the red.

Residential demand
STABILIZING · UNEVEN

Lennox reported residential softness (−7% Q2); Carrier sees a return toward replacement mode. Recovery is real but uneven, and affordability still limits close rates.

OPERATOR TAKEAWAY → PRESENT FINANCING EARLY; STANDARDIZE REPLACEMENT RECOMMENDATIONS ON AGING, REPEAT-REPAIR SYSTEMS

Commercial demand
STRONGEST POCKET

Trane commentary points to broad commercial HVAC strength and a record backlog carrying into 2027. High-performance building demand is creating opportunity beyond basic replacement.

OPERATOR TAKEAWAY → REVIEW BACKLOG FOR ROOFTOP REPLACEMENT, CONTROLS UPGRADES, IAQ, AND MAINTENANCE AGREEMENTS

Pricing
GROSS-MARGIN TEST

Increases reported from single digits up to 25% across equipment, parts, controls, valves, and accessories. Old quotes are a hidden margin leak.

OPERATOR TAKEAWAY → REPRICE PROPOSALS OLDER THAN 14 DAYS AND REFRESH FLAT-RATE BOOKS IMMEDIATELY

Tariffs / inputs
ACTIVE PRESSURE

Tariff pressure on imported equipment and components hasn't gone away. Copper- and component-heavy jobs are especially exposed, and contractors relying on outdated assumptions may underbid.

OPERATOR TAKEAWAY → USE QUOTE-EXPIRATION DATES AND ESCALATION LANGUAGE ON LARGER OR LONGER-CYCLE JOBS

Labor / capacity
PRODUCTIVITY > HEADCOUNT

Heat alerts increase demand and dispatch stress. First-time fix, callbacks, and billable utilization are better KPIs than simply adding volume — a full board is not the same as a productive board.

OPERATOR TAKEAWAY → PRIORITIZE NO-COOL, MAINTENANCE-PLAN CUSTOMERS, AGING SYSTEMS, AND REPEAT-REPAIR OPPORTUNITIES

A2L transition
EXECUTION ISSUE NOW

Adoption is expanding, including refrigeration and food retail. Risk areas: safety, recovery, documentation, equipment matching, warranties, and customer communication. Training gaps produce callbacks and liability.

OPERATOR TAKEAWAY → AUDIT TRAINING, CYLINDERS, LEAK DETECTION, RECOVERY EQUIPMENT, TRUCK STOCK, AND CUSTOMER SCRIPTS

06 CONTRACTOR SCORECARD · YOUR OWN NUMBERS

TAKEAWAY Market signals only pay off if your own internal numbers are healthy.

The signals above come from outside your business. These are the numbers that decide whether you turn them into profit. This week's focus: **quote aging** — with prices up, an old quote is margin walking out the door.

NUMBER / SIGNAL	REVIEW	OWNER
Quote aging ◂ THIS WEEK	Weekly	Sales Ops
First-time fix rate	Weekly	Service

Callback rate	Weekly	Service + Install
Service-to-replacement conversion	Weekly	Sales
Billable utilization	Monthly	Ops
Maintenance-plan density	Monthly	Service
Gross margin by job type	Monthly	Finance
AR days on commercial work	Monthly	Finance

Set your own targets from your best branches or crews. Over the next several issues this becomes a complete scorecard you can run the business against.

THIS WEEK'S DEEP DIVE · QUOTE AGING

With August increases live, an old quote is margin walking out the door.

Quote aging is the gap between when you priced a job and when it actually gets sold and installed. It normally hides in the background — but the moment costs move, every stale proposal in your pipeline is quoted at last month's numbers while your true cost has already stepped up. This month's increases ran from single digits to as much as 25% across equipment, parts, controls, valves, and accessories, so a 30-day-old commercial proposal or a two-week-old residential change-out can be underwater before the crew rolls. The metric matters because it turns an invisible margin leak into a number you can see, assign, and close.

QUOTE AGE	RISK READ	ACTION
0–7 days	Priced at current cost — clean	Hold & close
8–14 days	Cost drift possible on equipment-heavy jobs	Reconfirm cost
15–30 days	Likely underpriced after August increases	Reprice now
30+ days	Treat as expired; margin exposure high	Re-quote or drop

Thresholds are a starting point — tighten the bands for copper- and component-heavy or longer-cycle commercial work, where cost moves faster than the calendar suggests.

DO NOW — THIS WEEK

- **Pull the aging report.** List every open proposal by age and dollar value; flag everything 15+ days as reprice-now and everything 8–14 days as reconfirm-cost.
- **Reprice the top of the stack first.** Sort by dollar value, not age — the biggest exposure is a large commercial or change-out proposal sitting at 30+ days.
- **Verify cost before any scheduled install.** No job books at old pricing — reconfirm equipment and parts cost against current files first.
- **Set a hard quote-expiration window.** Put 14 days (or tighter on equipment-heavy jobs) on every new proposal so aging can't silently rebuild.

KEEP DOING — EVERY WEEK

- **Run a Monday aging review.** Sales ops reports total dollars and count of quotes past 14 days; anything over the line gets an owner and a close-or-reprice date.
- **Track the trend, not just the snapshot.** Watch average quote age and the share of pipeline past 14 days week over week — a rising line means quotes are stalling and margin risk is building.
- **Reconfirm cost files on a set cadence.** Update flat-rate books and equipment cost inputs whenever a manufacturer increase lands, so "current" pricing stays actually current.
- **Tie it to conversion.** Old quotes rarely close — pair the aging review with the service-to-replacement handoff so proposals get worked while they're still fresh and profitable.

OWNER: SALES OPS + PRICING · REVIEW: WEEKLY

NEXT WEEK'S DEEP DIVE → FIRST-TIME FIX RATE

TAKEAWAY Pricing up, commercial strong, residential soft, A2L widening — the four stories that set this week's priorities.

PRICING

August HVACR price increases hit equipment, parts, controls, valves, and accessories

ACHR News published a broad August increase list, with reported increases ranging from modest single digits to as much as 25% across categories. This is the broadest round in months and it landed straight into cost files.

Why it matters: contractors with old quotes, weak flat-rate discipline, or unmanaged discounting will lose gross margin on work they've already won. Repricing is the single highest-return move this week.

ACHR NEWS · AUG 5 · HIGH

ACHR PRICE LIST (AUG 5) →

COMMERCIAL STRENGTH

Trane raises outlook as commercial HVAC orders surge

ACHR News reported Trane raising its outlook on strong commercial HVAC orders and a record backlog carrying momentum into 2027. Separate coverage on high-performance buildings underscored demand for efficiency, comfort, controls, and technology-enabled service.

Why it matters: commercial and light-commercial work is a stronger, more durable demand pocket than residential-only replacement. Contractors who can sell system outcomes — not just boxes — can escape commodity pricing.

ACHR NEWS · AUG 4 & AUG 7 · HIGH

TRANE/ACHR (AUG 4) →

RESIDENTIAL CAUTION

Lennox residential sales down 7% — but Carrier sees replacement mode returning

ACHR News reported Lennox residential HVAC sales fell 7% in Q2, while Carrier's commentary pointed to residential demand returning toward replacement mode. That's not a contradiction — it's a reminder that residential is improving unevenly.

Why it matters: don't assume an easy rebound. Close rate, financing, and lead quality decide whether replacement demand converts profitably. Watch close rate and average selling price together, not separately.

ACHR NEWS · AUG 3 / JUL 30 · HIGH

CARRIER/ACHR (JUL 30) →

A2L EXPANSION

Supermarkets turn to A2Ls for low-GWP refrigeration

ACHR News reported food retailers adopting A2L refrigerants for commercial refrigeration. A2L competency is becoming a market-access issue in refrigeration and food retail, not just a residential talking point.

Why it matters: refrigeration-exposed contractors need A2L training, recovery tools, cylinders, documentation, and customer education. The compliance gap is quietly becoming a share gap.

ACHR NEWS · AUG 4 · HIGH

A2L REFRIGERATION (AUG 4) →

ALSO WORTH NOTING

- **Change orders & slow pay are margin risks.** Commercial and project contractors can lose margin after award through weak documentation and delayed billing. (HVACR Business, Jul 2026 · Medium)
- **ACCA launches an owner-to-CEO development program.** Professionalization is becoming a competitive advantage; owner-dependent shops stay riskier. (ACCA Newsroom · Medium)

08 FEATURED INSIGHT · COMMERCIAL & HIGH-PERFORMANCE

Why commercial and high-performance work deserves more attention.

Commercial HVAC demand remains stronger than residential-only channels, and high-performance buildings

increasingly require energy efficiency, comfort outcomes, controls integration, diagnostics, flexibility, and technology-enabled service. That matters because it means better resilience than weather-dependent residential work, more service and maintenance stickiness, stronger recurring revenue, and less vulnerability to pure price shopping.

This doesn't mean every contractor should chase large projects. It means firms with commercial capability should be pushing harder where demand is healthier: train sales teams to sell outcomes rather than boxes, build campaigns around rooftop replacement, maintenance agreements, IAQ, controls optimization, and retrofit upgrades — and improve documentation and change-order discipline so margin survives after award.

PULL QUOTE

> The contractors who can sell system performance, controls, and comfort outcomes are better positioned than those competing only on equipment price.

09 A2L & REFRIGERANT TRANSITION

TAKEAWAY A2L is operational and still complex. Field readiness — not talking points — separates strong contractors from risky ones.

A2L transition EXPANDING TO REFRIGERATION	Operational but still complex, with adoption widening into commercial refrigeration and food retail. Risk areas: safety mistakes, wrong equipment matchups, warranty issues, callbacks, and customer confusion. **RESPONSE → REQUIRE CERTIFICATION/TRAINING, A JOBSITE CHECKLIST, AND MANAGER SIGNOFF ON A2L-SENSITIVE WORK**
HFC / EPA rules UNCERTAINTY REMAINS	Continued uncertainty raises the risk of customer miscommunication, wrong refrigerant stocking, and compliance exposure. **RESPONSE → MAINTAIN REFRIGERANT LOGS, VENDOR GUIDANCE FILES, AND BRANCH/SERVICE-MANAGER TRAINING; KEEP DOCUMENTATION TIGHT**
Tariff / component cost CONTINUES	Ongoing cost pressure risks underpriced jobs and gross margin compression, especially on longer-cycle work. **RESPONSE → QUOTE EXPIRATION, COST RECONFIRMATION BEFORE INSTALL, AND ESCALATION LANGUAGE ON LARGER JOBS**
Residential affordability CONSTRAINED	With price increases and payment sensitivity, close rates soften and repair deferrals rise. **RESPONSE → PRESENT FINANCING EARLY AND SELL REPLACEMENT ECONOMICS, NOT JUST EQUIPMENT PRICE**

A2L AUDIT — FOUR QUESTIONS TO ANSWER THIS WEEK

- **Training** — are all technicians trained and certified?
- **Trucks** — properly stocked with A2L parts and cylinders?
- **Tools** — compliant recovery tools and leak detection on hand?
- **Customer & warranty** — clear scripts and complete documentation?

10 REGIONAL HEAT MAP

TAKEAWAY Heat is a Midwest story this week; commercial and refrigeration are national. Convert heat to margin — don't just chase volume.

Midwest — Indiana HEAT ADVISORY ACTIVE	NWS heat advisory active Aug 10 for parts of Indiana, with heat index up to 105°F. Drives no-cool calls, capacitor/motor/compressor issues, refrigerant and drain problems, and replacement opportunity. **CONTRACTOR READ → PRIORITIZE EMERGENCY NO-COOL, MAINTENANCE-PLAN CUSTOMERS, AGING SYSTEMS, AND HIGH-PROBABILITY REPLACEMENT CALLS**
Sunbelt REPLACEMENT-HEAVY	Ongoing heat exposure reinforces the value of replacement-heavy markets. Success depends on install capacity, truck stock, and dispatch execution — heat alone does not guarantee margin. **CONTRACTOR READ → DISPATCH DISCIPLINE AND INSTALL CAPACITY DETERMINE WHETHER HEAT CONVERTS INTO MARGIN**
Commercial /	Trane commercial order strength and high-performance building demand remain strong nationwide. Commercial

national STRONGEST SIGNAL	service, retrofit, controls, IAQ, and preventive maintenance deserve focused sales effort. **CONTRACTOR READ → PUT SALES MANAGEMENT ATTENTION ON RECURRING SERVICE AND RETROFIT PLANNING**
Refrigeration / food retail A2L ADOPTION	Supermarkets moving toward A2L low-GWP refrigeration. Specialized contractors can differentiate through readiness, training, recovery tooling, and customer education. **CONTRACTOR READ → A REAL NICHE OPPORTUNITY IF COMPLIANCE AND TECHNICIAN SKILL ARE STRONG**
High-regulation states CODE COMPLEXITY	West Coast and Northeast face elevated HFC/EPA uncertainty and local code complexity. Sales, service, and install teams need state-specific product and documentation playbooks. **CONTRACTOR READ → BUILD CODE-FLUENT PLAYBOOKS; DON'T LET COMPLIANCE GAPS CREATE CALLBACKS**

Cautionary note: weather spikes can lift revenue temporarily, but not all weather-driven revenue is high quality. The goal is repeatable gross margin, not just heat-driven volume.

11 LEADERSHIP · FROM OWNER-DEPENDENT TO OPERATOR-LED

The next competitive advantage in HVAC may not be sales or weather response — it may be professionalization. ACCA's new owner-to-CEO emphasis is a signal worth watching: contractors that still lean on the owner for pricing approvals, hiring decisions, sales follow-up, and dispatch escalation are harder to scale and usually less profitable than they look from the outside. Building repeatable systems and management depth beyond the owner drives scalability, margin consistency, acquisition value, employee retention, and a better customer experience.

QUICK SELF-TEST

- Can your team price work without the owner?
- Can dispatch run at full speed without the owner?
- Are sales follow-ups systematic or personality-driven?
- Can you separate gross margin by job type and lead source?

12 THE BUSINESS-QUALITY LENS

Even if you're not selling, this lens matters — it's how buyers price quality, and it's a clean gauge of your own operating health.

STRONGER BUSINESSES LOOK LIKE

- Strong maintenance-agreement density and recurring service revenue
- Consistent service-to-replacement conversion
- Commercial / light-commercial or refrigeration mix with proven margin
- A2L-ready teams with low callback rates and financing in the process
- Clean gross margin by job type and management depth beyond the owner

WEAKER BUSINESSES LOOK LIKE

- Residential-only models dependent on paid leads and weather spikes
- Low maintenance-plan penetration; weak close rates masked by topline
- High callback rates or weak install QA
- Stale price books, A2L laggards, weak change-order / slow-pay exposure
- Owner-centric sales and no margin visibility by job type or lead source

THIS WEEK'S DILIGENCE QUESTION

How much of your gross margin is repeatable operating performance — versus weather-driven volume, old price books, underpaid technician capacity, or a temporary repair/replacement mix?

13 THIS WEEK'S CONTRACTOR CHECKLIST

- ☐ Reprice all proposals older than 14 days
- ☐ Verify install schedules against current equipment cost
- ☐ Review service calls for replacement opportunity
- ☐ Make financing standard in every replacement presentation
- ☐ Audit A2L training, tools, and documentation
- ☐ Review commercial pipeline for PM, retrofit, IAQ, and controls
- ☐ Tighten change-order and AR process
- ☐ Track callbacks, first-time fix, and conversion metrics this week

SCRIPT PROMPT FOR SALES TEAMS

"*Given today's repair costs and current equipment pricing, let's compare the monthly payment and reliability difference between repairing this system and replacing it.*"

14 NEXT MONDAY'S WATCHLIST

RESIDENTIAL	**Replacement commentary** — whether Carrier's stabilization signal broadens or Lennox-style softness persists.
COMMERCIAL	**HVAC backlog** — whether Trane-style strength keeps flowing into contractor project and service demand.
PRICING	**August increases** — whether contractors pass through costs or absorb margin compression.
REGULATORY	**A2L / HFC noise** — any EPA, litigation, or manufacturer guidance affecting field execution.
WEATHER	**Heat alerts & service demand** — whether regional heat creates profitable replacement conversion or just operational stress.

HOW THIS BRIEF IS BUILT

This brief pairs an **outside view** (signal board, market snapshot, channel and regulatory news) with an **inside view** (the operator's agenda and contractor scorecard) so leaders can see both what's changing and whether their business is capturing it. Every item is sourced and dated: **High** = official filing or primary trade reporting; **Medium** = credible reporting we haven't independently confirmed. Where data was source-limited this week, we said so rather than filling gaps. Larger strategic themes are cycled in periodically — not repeated in every issue.

Blue Ops supports HVAC contractors and their investors across the operating and investment lifecycle. **See our HVAC practice →**

TALK TO A BLUE OPS HVAC SPECIALIST

SOURCES THIS WEEK

ACHR News — HVAC Price Increase List: August 2026 · Trane Raises Outlook · Lennox Residential −7% · Carrier Replacement Mode · Supermarkets Turning to A2Ls · High-Performance Buildings · New Tariffs · HVACR Business · ACCA Newsroom · NWS Active Alerts

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